

ROW CROP MRL TRADE ROUNDTABLE

A GRAINS & OILSEEDS APPROACH TO REDUCING TRADE RISK

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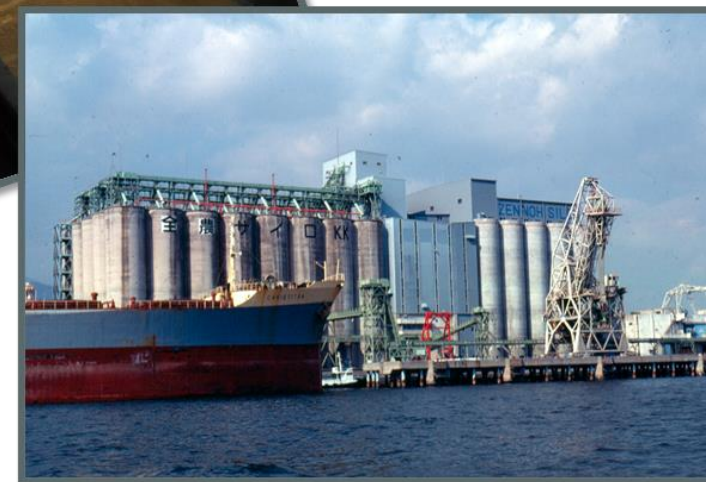
WHO WE ARE

- National Cotton Council (Cotton Seed)
 - USA Rice
 - US Grains Council (Barley, Corn, Sorghum)
 - US Soybean Export Council
 - US Wheat Associates
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- Direct MRL/Trade Clients
 - USSEC
 - USGC
 - National Corn Growers Association
 - United Sorghum Checkoff Program



WHY WE ORGANIZED (EST. 2017)

- Bulk grains & oilseeds
- Fungible system
 - Interchangeable from multiple points in exporting countries to multiple points in importing countries for a variety of end uses.
- Minimize risk – transparent and informed – up and down value chain – maintain tools for our farmers!
- Information sharing, market access, more proactive approach, complimentary and combined efforts.
- Building of Relationships
 - US Government
 - Trading Partners
 - Crop Protection Industry – CLA, CLI, Individual companies
 - Grain handlers and exporters – NGFA, NAEGA, IGTC, Individual companies



WHAT WE FOCUS ON

- Prioritization: markets and active ingredients
 - Maintain, expansion and emerging export markets
 - Important active ingredients – quantitative and qualitative
 - Analysis & consultation
 - Individual commodities as well as “any one farmer” approach
- Coordinated voice
 - Trade enabling solutions
 - Industry communications
 - US government
 - Farmer’s voice



TRADE ENABLING SOLUTIONS



Aligned and robust international standards based on **sound science and risk assessments facilitate trade** and improve food security.



Existing international MRL standards, recommendations and guidelines **reduce the occurrence of MRL-related matters** becoming barriers to trade while safeguarding an appropriate level of **protection of human, animal or plant life or health**.



A default or interim MRL policy could be used to **manage cases where an MRL or import tolerance has not been formally established** for a commodity in an importing country.

INDUSTRY - CPP & US EXPORTS OF GRAINS & OILSEEDS

- CPP recognized as a critical tool in the toolbox.
 - Safeguard the tools in the toolbox.
- US farmer expectation
 - Als registered for use on a crop domestically are also supported in export markets as appropriate (MRL, IT, deferral, technical mitigation).
 - Ongoing consultations help to determine and understand how and where products will/will not be supported globally.
 - If a generic AI is registered for use on a “row” crop, data holder and companies with commercial interest support the products for export.
- If not supported in an export market
 - The risk to trade and potential market access impact should be thoroughly understood by all parties.
 - Clear communication to the farmer customer is expected.
- No one path to get there, nor are we prescriptive. We know it is complicated.
- These challenges are just going to get more complicated
- Communication is key – early and regular

US GOVERNMENT

- Strong advocate for modern agriculture.
- Understanding of USG strategy and coordination.
- Grower support for agencies' work.
 - Technical government to government exchange is fundamental.
- Technical in-house capabilities are important.
- “Roundtable” serves as a one stop shop.



Credit: United Soybean Board



Crop Protection Resource Hub

A guide to communicating globally

**Welcome to the Crop Protection
Resource Hub**

This Resource Hub will help guide your conversations as you communicate with industry peers, first-line customers, regulators and others globally about the tools, techniques, safety and overall benefits of crop protection.

FARMERS' VOICES
(growingfarmersvoices.org)

CHALLENGES



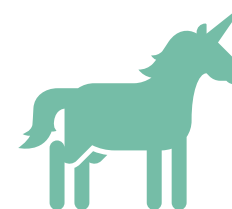
What we don't know

Technical (residues & breakdowns, etc.)
Seed Treatments
Storage and Handling (on farm, cleanout)



Markets

Technical Barriers to Trade
Bans
Hazard Based Approaches
Risk Communication Lacking



Codex – Priorities & Resources

Rainbow to the Unicorn?



Credit: Dale Artho, Texas

THANK YOU!

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